

RESEARCH & STRATEGY

DECK

# PRETTY

DATA ANALYSIS

BRAND DEVELOPMENT

DESIGN & USER EXPERIENCE

ADVERTISING

VIDEO PRODUCTION

DIGITAL MARKETING

WEBSITE DEVELOPMENT

SOMETHING

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# We search to find the **something** your audience cares about.

This means research comes first, not last.

We obsess about our audience and their mindset,  
and embrace data to inform strategy.

Only then do we write the brief.

INTERESTING

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# We think to find the **interesting** your audience will engage with.

This means an idea powerful enough to drive **everything** we do.

Delivered through the right device, at the right time. Ideas that drive culture and use technology to make them stronger.

# The Approach

TYPOGRAPHY

DESIGN

FONTS

BRANDING

COLOURS

BRANDING

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# Strategic Approach

## Marketing

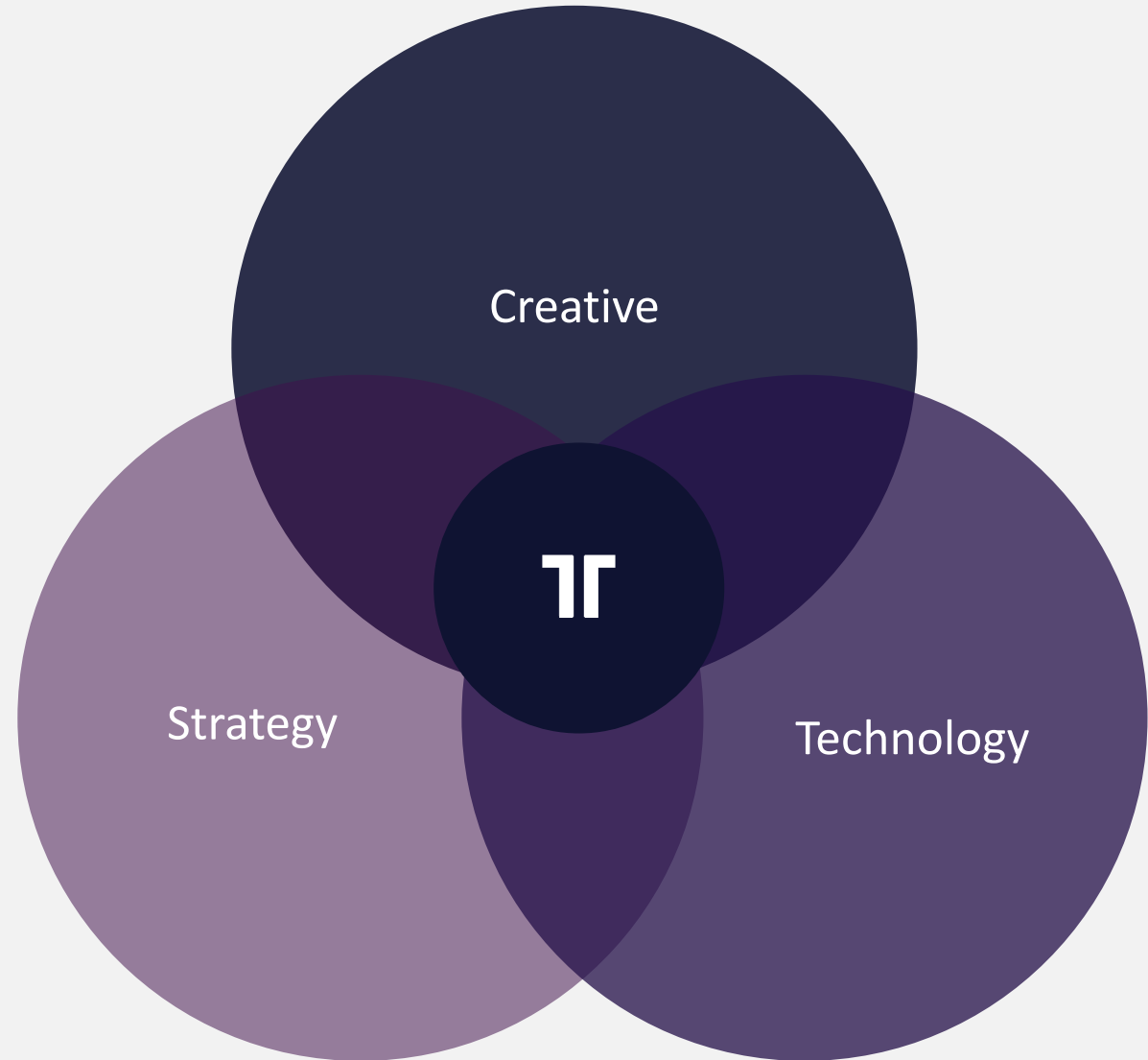
We are passionate about data, engineering user experience, driving traffic, engaging audiences and generating leads.

## Design

With only seconds to impress, creativity and engagement are key to get noticed and remembered.

## Technology

We have the knowledge and experience to implement the most custom solutions. We consult, develop, train and support on most platforms.



# Methodology

**Our proven process to deliver an impactful presence online.** Starting by understanding the destination we work backwards to define the steps to get there. Understanding the goals, mapping out the experience, designing with the end user in mind. We deliver powerful websites that transform businesses.

01

## DISCOVERY

### Analyse & research

Analysis of the project requirements, collaborative workshop, brainstorming, sitemap...

02

## PROTOTYPING

### User Experience & Customer Journey

Wireframe of the main layouts, personas identification and user journey mapping.

03

## UI DESIGN

### User Centric Design

Brand research, design of the main layouts, UI Guide.

04

## DEVELOPMENT

### Front End & Back-End Development

Website features development and design integration into CMS.

05

## TESTING

### Tests & Debugging

Browser testing, device testing, fixing issues

### CLIENT HANDOVER

CMS Training and project handover to client for content population

# Deliverables



## 01 USER INTERFACE

- Internal Workshop
- Personas Definition



## 02 PROTOTYPING

- Sitemap
- User Journey
- Functional Wireframes



## 03 UI DESIGN

- User Interface Design
- Functional Design
- User Interface Guide



## 04 DEVELOPMENT

- Beta Version



## 05 TESTING

- Final Version
- Training to Populate Content

DATA & ANALYTICS

# Every job starts with **research.**

We collect a lot of data, leverage from powerful analytics and use tracking tools to understand trends and behaviours.

We figure out how and why something performed the way it did and we use data to engineer creative strategies.







## STRATEGY & PLANNING

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# Engineering **creative** and **tailored strategies** to reach **your marketing objectives.**

We're convinced that strategy should always come first and that's how we create successful campaigns. We focus on understanding your audience, market and objectives and never open tools until we are sure to be on the right track.

CREATIVE & DESIGN

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# Bring strategy to life with **customer centric** and data driven design.

From branding, to web and mobile application design, everything in our creative process is executed with insight, purpose and love.





## TECHNOLOGY & DEVELOPMENT

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We use forward thinking **technology** to make the impossible, possible.

Forward obsessed!

We have zero boundaries.

Even though our development team love coding, animating and pushing its limits with the latest innovation, we don't use technology for the sake of it. We only leverage from technology to bring ideas to life, create more impact and reach your goals.

DIGITAL MARKETING & ADVERTISING

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# Even the most incredible work means nothing, if not seen by the **right audience.**

We are obsessed about delivering targeted messages, at the right time, to the right audience and on the right device. We are dreamers, thinkers but above all makers. We know what your customers want before they do and we connect you with them even before they realise it



# Profile

TYPOGRAPHY

FONTS

DESIGN

BRANDING

COLOURS

BRANDING

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# About Us

Established over 10 years ago as a well-rounded full service agency with a broad depth of knowledge and experience across digital. Understanding our client challenges and creating tailored solutions for them is our focus. We're passionate about helping our clients achieve their goals.

We provide creative digital strategies for ambitious clients seeking significant growth through marketing and advertising. Our projects are well thought out using data and strategy to drive user experience. We form strong and long lasting relationships with our clients, working as their outsourced marketing, creative and technical team.

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## Our Purpose

Understanding problems  
is why we exist.

Engineering **creative** solutions,  
is what we live for.

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# Key People



**BRETT STOCKLEY**

CEO

CEO & founder with a strong involvement in digital & technical execution. Involved in hundreds of projects across a wide range of leading brands, corporates and retailers. Passionate about the application of data metrics to build brands. Regular speaker at Adobe Max Conferences.



**DEJAN RASIC**

Executive Creative Director

20+ years experience at agencies in Australia, Singapore & London. Multiple awards at Cannes, One Show, D&AD and other festivals. Prior to ECD, ranked #1 Aust/Asia creative by campaign brief Mag.



**ELIANA MENDES**

Creative Art Director

Over 15+ years working for some of the largest design & advertising agencies in the world. A digital creative with a passion for crafting rich digital interfaces & products for innovative brands. A strong conceptual thinker that values execution of the highest standards.



**MAXENCE ATZORI**

Head of Digital Strategy

6+ years experience for various agencies & clients from Australia, Canada & France. Passionate about combining and creating innovative ROI based digital strategies through creative design.

# Capabilities

**BRAND**

**RESEARCH  
& STRATEGY**

**WEBSITE**

**CONTENT  
& SOCIAL**

**DESIGN & USER  
EXPERIENCE**

**DIGITAL  
MARKETING**

**COMMUNICATION  
STRATEGY**

**DATA ANALYSIS**



# Technical Expertise



Kentico  
**Gold Partner**



Site of the Year  
**Winner 2018**



Accredited  
Professional



**Bc** Adobe® Business Catalyst



Google®  
Partner

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# Client experience



# Thank You

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**GET IN TOUCH**

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